



## AARIALIFE HELPS ANGLE HOUSE SPECIALIST DENTISTRY STREAMLINE DENTAL CLINIC OPERATIONS WITH Zoho ONE

### CUSTOMER AT A GLANCE

Angle House Specialist Dentistry is a leading provider of dental care services in London. With multiple clinics and a team of expert dental professionals, they have been offering quality dental care to patients for years. However, they faced challenges in consolidating information across their clinics and managing processes efficiently. To address these challenges, they partnered with Aarialife, a Zoho implementation partner.

### RESULT

Aarialife's implementation of Zoho One for Angle House Specialist Dentistry helped to address their challenges and provided a comprehensive solution for managing their operations across multiple clinics. The implementation of CRM, Campaigns, Bookings, and Zoho Desk helped to streamline processes and improve patient satisfaction, leading to a better overall experience for patients. The successful implementation of the solution demonstrated the value of partnering with a Zoho implementation partner like Aarialife to achieve business goals and improve operational efficiency.

### WHY AARIALIFE?

Aarialife was chosen as the Zoho partner for Angle House Specialist Dentistry due to their extensive experience in implementing Zoho solutions for multiple customers. They had a reputation for delivering successful projects on time and within budget,

### BUSINESS CHALLENGES

Angle House Specialist Dentistry had multiple clinics in different locations, which made it challenging for them to consolidate information across all the clinics. They lacked a system to capture patient information and history, and all their processes were manual, leading to inefficiencies and errors.

### SOLUTIONS

To address the challenges faced by Angle House Specialist Dentistry, Aarialife implemented Zoho One, a comprehensive suite of business applications. The implementation started with CRM, which enabled them to capture patient information and history in one place. Along with CRM, Aarialife implemented Campaigns and Bookings to streamline patient communication and appointment scheduling. In addition, they implemented Zoho Desk, which provided a unified platform for managing customer support requests across all clinics. This helped to improve response times and ensure a consistent level of service across all clinics.

Currently, Aarialife is working on third-party integrations and other related services to further streamline the clinic's operations and provide a seamless experience for patients.

### BENEFITS

With the implementation of Zoho One, Angle House Specialist Dentistry was able to consolidate information across all clinics and manage processes more efficiently. The implementation of CRM, Campaigns, Bookings, and Zoho Desk helped to streamline patient communication, appointment scheduling, and customer support, leading to improved patient satisfaction. The solution also helped to reduce errors and improve data accuracy, leading to better decision-making.