



STREAMLINING MEDICAL DEVICE DISTRIBUTION: AARIALIFE'S NETSUITE IMPLEMENTATION FOR LIFE MEDICAL EQUIPMENT LLC

CUSTOMER AT A GLANCE

Life Medical Equipment LLC is a leading medical device distributor in the United Arab Emirates with a core business in cardiovascular devices, imaging, surgery, pain management, and orthopedic devices. They were facing significant challenges with their legacy system, which provided limited features and inaccurate financial data, inventory and stock management maintained in Excel sheets, and management reports that took a minimum of four days to generate. These challenges led them to partner with Aarialife, a NetSuite implementation partner, to implement a new solution that would address their business challenges and streamline their operations.

RESULT

Life Medical Equipment LLC faced significant challenges with their legacy system, which provided limited features, inaccurate financial data, and relied on Excel sheets for inventory and stock management. These challenges made it difficult for them to manage their operations effectively, hindering their ability to scale their business. Aarialife implemented NetSuite Financials and Inventory Management to address these challenges, providing clear visibility on inventory and stocks, setting KPIs for all users to be notified instantaneously, and an approval mechanism in place for tracking purposes. The solution was implemented within a timeline of three months, and Aarialife encouraged the customer to adopt standard processes and business practices accordingly. The implementation of the solution provided several benefits, enabling Life Medical Equipment LLC to manage their operations more effectively and provide accurate data in real-time.

WHY AARIALIFE?

Life Medical Equipment LLC chose Aarialife as their NetSuite partner due to their expertise in implementing NetSuite solutions for multiple customers. Aarialife has a team of experienced professionals who have a deep understanding of NetSuite's capabilities and can provide customized solutions tailored to meet their clients' unique business needs. Additionally, Aarialife has a proven track record of delivering successful NetSuite implementations, which gave Life Medical Equipment LLC the confidence that they would be able to deliver on their promises.

BUSINESS CHALLENGES

Life Medical Equipment LLC was struggling with their legacy system, which was limited in features, provided inaccurate financial data, and relied on Excel sheets for inventory and stock management. Additionally, management reports took a minimum of four days to generate, causing delays in decision-making and hindering their ability to scale their business. These challenges made it difficult for them to manage their operations effectively, and they needed a solution that could streamline their processes and provide accurate data in real-time.

SOLUTIONS

Aarialife implemented NetSuite Financials and Inventory Management to address Life Medical Equipment LLC's business challenges. The solution was designed to provide clear visibility on inventory and stocks, set KPIs for all users to be notified instantaneously, and an approval mechanism in place for tracking purposes. The solution was implemented within a timeline of three months, and Aarialife encouraged the customer to adopt standard processes and business practices accordingly.

BENEFITS

The implementation of NetSuite Financials and Inventory Management provided several benefits to Life Medical Equipment LLC. The solution provided clear visibility on inventory and stocks, enabling the customer to make informed decisions about purchasing and managing their inventory effectively. Additionally, KPIs were set for all users to be notified instantaneously, providing real-time data that could be used to make informed decisions quickly. An approval mechanism was also put in place for tracking purposes, which helped to streamline processes and reduce delays. Overall, the solution helped Life Medical Equipment LLC to manage their operations more effectively and provide accurate data in real-time.